

Blockchain Research

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NAR

Blockchain Research

Before what,
why?

Many Players

buyer, seller, buyer's agent, seller's agent, escrow agent, attorneys, mortgage broker, banks, recorder's office, assessor's office, home inspectors, insurance providers



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Many Players

Provides opportunities for cyber criminals, adds **delays** to closing, inefficient **wasting** of resources **duplicating** due diligences at every step.



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Blockchains provide a verifiable and trustworthy record of **events** or **transactions**.

What are Blockchains?

Blockchain's are a new way of thinking
about **information management**.

What are Blockchains?

DEMO

What are Blockchains?

Blockchains are append only databases that maintains a continuously growing list of ordered entries called **Blocks**.



What are Blockchains?

Each **Block** contains a timestamp and a link to a previous **Block** forming a **chain**.



Why is NAR Involved in Blockchain?

- **Improve** property records
- Greatly **reduce** cost of business for all parties
- Reduce risk in real estate transactions
- Help buyers & sellers get to closing table **faster**

Benefits

- We believe it is has the **potential** to be one the most impactful technologies of the next few decades
- Real Estate market will be the **target** for entrepreneurs trying to **disrupt** traditional business models.

Additional Benefits

- Data written to a blockchain can **never** be overwritten or lost
- More **informed consumers**
- Blockchains allow for **smart contracts**

Simply... Blockchains

- Greatly Reduce **Cost** of Business
- Reduce **Risk**
- Increase Transaction **Speed**

NAR Progress to Date

37

presentations



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NAR Progress to Date

- Creating **Open Source** Applications for Education
- Involved in Multiple **Pilots**
- **Publishing** White Papers

The State of Enterprise Blockchain



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J.P.Morgan



UBS



Microsoft



BNY MELLON



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The State of Enterprise Blockchain



HYPERLEDGER



Market Capitalization

\$708B

Global **Cryptocurrency** Market

Important Clarifications

- Even though blockchains can involve cryptocurrency, many do not
- Besides payments and escrow, digital ledgers can be used to **improve transaction speed, improve property data, enforce contracts, and establish identity**



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NAR Progress: Advocate



HYPERLEDGER



MHUB

NAR Progress: Advocate



**CHICAGO
BLOCKCHAIN
CENTER**

A State of Illinois Innovation

e•eronym



VELOX.RE

NAR Projects: UPI Registry

- To create a ledger that helps **register property identifiers** as defined by RESO standard.
- Build platform in manner that would allow addition of **Property Events** to each property.
(Assessments, Listings, Disclosures)



NAR Projects: Engagement Tracker

- Track Committee and Education Records of REALTOR members on a distributed **private** ledger
- Serve as **proof of concept** for management of information between multiple concerned parties at different levels of administrative access
- Demonstrate how blockchains *could* provide value to National, State, Local, and REALTOR Members

NAR Projects: Property Ledger

- Track **lifecycle** of a new property on a ledger.
- Show how different **industry partners** would interact with it.
- Current Demo Shows Brokerage view, Home Builder view, and County Recorders Office

NAR's Goal for Blockchain Research

- To organize and combine efforts launch impactful, industry-wide blockchain application in real estate.
- Help Define Governance, Access Control, Operations of these projects.

Thank you!

Thank you.
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